Session: 2025-26 (Odd Semester)

Lesson Plan B. Com first Semester

Name of the Teacher: Bhavna Grover Subject Principles and practices of Management

Sr. No.	Month	Topic		
		Characteristics, significance and functions of management		
1	August			
2		Management as Science, art and profession, approaches to management, Meaning, importance and Process of Planning, types of plans		
3	September	Meaning, Principles and benefits of Organising, meaning and types of organization structure		
4	-	Meaning ,advantages and barriers of delegation of authority Decentralisation and centralization		
5	October	Importance, scope and modes of Staffing		
6		Principles and Elements of Directing Meaning ,significance and approaches of motivation		
7		Meaning ,significance and functions of Leadership		
8	November December	Approaches and styles of Leadership		
9		Characterstics and and process of controlling ,controlling techniques		
10		Coordination		
11		Assignment and test as per schedule		
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Session: 2025-26 (Odd Semester)

Lesson Plan B. Com 1st Semester

Name of the Teacher: Bhavna Grover Subject: Financial Accounting

Sr. No.	Month	Торіс	
1	August	Financial accounting: Concept, Objective and Scope	
2		Accounting as an Information System	
3		Accounting principles and conventions	
4		Double Entry System	
5		Accounting Standards in India	
6		Journal	
7	September	Ledger and Trial Balance ,Capital and Revenue	
8		Provision and Reserves	
9		Final Accounts with Adjustment	
10	October	Accounting for Non Profit Organisation	
11		Consignment accounts	
12	November December	Branch Accounts	
13		Hire Purchase and installment system	
14		Assignments and test as per schedule	

Session: 2025-26 (Odd Semester)

Lesson Plan M. Com 3rd Semester

Name of the Teacher: Bhavna Grover Subject: Consumer Behaviour

Sr. No.	Month	Торіс	
1	August	Concept, type, theory and application of consumer behavior	
2		Consumer buying roles, types of Indian consumer, changing roles of Indian consumer, consumer buying process	
3	September	Extensive, limited and routine problem solving behavior	
4		Internal determinants of consumer behavior	
5	October	External determinants of consumer behavior	
6		Opinion leadership	
	November		
7	December	Economic man, passive man, cognitive man, emotional man	
		Models of buyer behavior, diffusion of innovation and	
8		adaptation process	
9		Consumer research	
10		Assignments and test as per schedule	

Session: 2025-26 (Odd Semester)

Lesson Plan B. Com 3rd Semester

Name of the Teacher: Bhavna Grover Subject: Corporate Accounting

Sr. No.	Month	Торіс		
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1	August	Issue of Shares		
2		Demat and transfer of shares		
3	September	Redemption of Preference Shares		
4		Profit prior to Incorporation		
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5		Underwriting of shares		
6	October	Amalgamation of Companies		
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7		Internal Reconstruction		
	November			
8	December	Overview of income disclosure and computation standards		
9		Final Accounts of Companies		
10		Assignments and test as per schedule		
11				

Session: 2025-26 (Odd Semester)

Lesson Plan Mcom 1st Semester

Name of the Teacher: Bhavna Grover Subject: Strategic management

Sr. No.	Month	Торіс	
1	August	Concept, characteristics, importance and level of strategy	
2		Strategic management process	
3		Strategic vision, mission and setting objectives	
4	September	Environmental appraisal	
5		Organisational/Internal Analysis	
6		Strategy alternatives	
7	October	Strategy choice	
8		Strategy implementation Part-I (Behavioural implementation)	
9		Strategy implementation Part-II (Structures)	
10	November December	Strategy evaluation and control	
11		E-commerce and strategy – Including strategic management for new Entrepreneurial Ventures	
18		Assignments and test as per schedule	

Session: 2025-26 (Odd Semester)

Lesson Plan B.A 1st Semester (MDC)

Name of the Teacher: Bhavna Grover Subject: Business Organisation

Sr. No.	Month	Topic	
1	August	Meaning, function, roles and competencies of management	
2		Coordination, theories to management, Indian Ethos to management	
3	September	Organising, Decision making environment	
4		Planning and strategy	
5		Business Environment , Industry structure and business level strategic planning	
6		Delegation of authority	
7	October	Decentralisation	
8		Organisational structure	
9		Formal and informal organization	
10		Departmentalisation	
11		Motivation	
12	November December	Leadership	
13		Controlling	
14		Techniques of controlling	
15			
16			

Session: 2025-26 (Odd Semester)

Lesson Plan M. Com 3rd Semester

Name of the Teacher: Bhavna Grover Subject: Financial Analysis and Reporting

Sr. No.	Month	Торіс	
1	August	Purpose, users and Conceptual framework of financial reporting	
2		Structure and general purpose of financial statement according to Ind-AS (IndianAccounting Standards)	
3	September	Components of Financial statements	
4		Analysis and interpretation of Financial statements	
5		Concept, different ratios and fair value measurement of Inter-firm comparison	
6	October	Accounting standards and international financial reporting standards (IFRS)	
7		GAAP, IND-AS 101, IND-AS 102, IND-AS 103, IND-AS 110	
8	November December	Contemporary issue in financial reporting and analysis	
9		Accounting for E-commerce	
10		Value added statement (VAS), and EBITDA	
11		Interim reporting	
12		Assignments and test as per schedule	